

# Pelican ProFiles CPS Overview

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# Pelican ProFiles CPS Package

The Pelican ProFiles Contract Payables System (CPS) addresses the challenges of licensees by providing a consolidated system to cost-effectively manage all aspects of your licensing business. Designed specifically for licensees, CPS tracks the legal and financial obligations and performance of an intellectual property license or right. The system is very simple to use and runs on a Windows operating system (NT/200/XP/2003)

CPS helps manage contractual obligations by handling detailed contract provisions for advances, overages and minimum guarantee payments. Using the ProFiles Data Interchange module, you can import contract information straight from your licensors. CPS can also load information from your existing sales system and then auto-calculate your royalty liability on a monthly basis, saving thousands of lines of data entry with a single keystroke. CPS will then post your royalties to the Accounts Payable Module and produce royalty statements in the format and detail that your payees require. Your finance team will love the auto-generated payables facility and the ability to cut checks directly from the system. Also, if you need to interface check information into your corporate payables system, CPS can do that too.

The unique benefits of Pelican ProFiles CPS include:

- **Enhanced productivity and cost control**

Integrated, end-to-end processing promotes efficiency from the capturing of a deal through to the financial accounting – complex contracts can now be administered in minutes, rather than days.

- **Rapid returns on investment**

Analyses, evaluations and key performance indicators are delivered for planning, measuring and controlling organizational processes. Regularly collected information is used to drive more profitable deals.

- **Reliable performance and security**

CPS is a mature application with large installation base and the experience of over 15 years in the industry. It can offer an impressive level of scalability, from small company to multinational corporations.

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## Key Product Features

- Unlimited contract production.
- Contract management and product-based royalty reporting.
- Extensive address and phone directory and comment log.
- Batch upload processor.
- Ability to upload sales and royalty data in batches.
- Provision of check import and export details.
- Ability to write checks.
- Full contract administration.
- Ability to filter any reports.
- General ledger interface setup.
- E-mail server.
- Fully automated report writer.
- Profiles Data Interchange (Inbound and Outbound) with file creation.

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## Client Sample

- Anderson Press
- Plasticolor Molded Products
- The Franklin Mint
- The ERTL Co.
- Riverdeep, LLC
- Mattel, Inc

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## **Additional Services**

In conjunction with this product, Counterpoint also provides services designed to ensure that you get the most out of your edition of Pelican ProFiles CPS. These services are as follows:

- **Training**

It is strongly recommended that training is purchased as part of the CPS package. In many circumstances it is possible for training to be done on your premises or at Counterpoint Systems' own offices, but if this is not possible, the process can also be carried out remotely. Your systems administrator will be shown how best to administer the CPS system. The amount of training required will vary depending on the number of users to be trained.

- **Customisation**

Custom development work can be commissioned in order to provide functionality that is specific to your requirements and not included in our standard packages. Counterpoint Systems can also create interfaces between our software and your existing software packages to automate business processes. Your project manager must determine the requirements for these projects separately. Costs relating to consultancy will be agreed during the planning stage prior to installation of CPS.

- **Data Conversion**

Counterpoint consultants can be commissioned to transfer data from your older system into your Pelican ProFiles system. The project manager must determine requirements for data import projects separately. Costs relating to this consultation will be agreed during the planning stage of the project's implementation.